MANITOBA

BUSINESS STRUCTURE

2004

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EXECUTIVE SUMMARY

Of the 77,525 statistical establishments in Manitoba as of December 2003, 22,150 (28.6%) are in the Service sector (Business, Education, Health, Accommodation and Other Services), 16,830 (21.7%) are in the Primary sector, 12,502 (16.1%) are in the Trade sector and 10,297 (13.3%) are in the Finance and Real Estate sector. These four sectors account for 61,779 establishments or 79.7% of all establishments.

The Government sector had the smallest number of establishments with 603 (0.8%), followed by the Manufacturing sector with 3,024 establishments (3.9%), and the Transportation and Communication sector with 4,478 establishments (5.8%). The Construction sector accounted for 7,641 (9.9%) establishments.

Only 109 establishments (less than 0.2%) have 500 or more employees while 41,477 establishments (53.5%) reported indeterminate employment and 18,909 establishments (24.4%) reported 1 to 4 employees. There are 6,452 establishments (8.3%) reporting 5 to 9 employees, 5,026 establishments (6.5%) reporting 10 to 19 employees and 3,550 establishments (4.6%) reporting 20 to 49 employees. There are 75,414 establishments (97.3%) reporting less than 50 employees. There are 1,219 establishments (1.6%) reporting 50 to 99 employees, 506 establishments (0.7%) reporting 100 to 199 employees and 277 establishments (0.4%) reporting 200 to 499 employees. There are 2,111 establishments (2.7%) reporting 50 or more employees.

The largest number of establishments (36,463 or 47.0% of the total) is found in the Winnipeg region. The Southwest region has the second largest number with 10,730 establishments (13.8%), followed by the Interlake region with 6,414 establishments (8.3%), the Southeast region with 6,332 establishments (8.2%) and the South Central region with 5,847 establishments (7.5%). The North region has the fewest establishments with 2,442 (3.1% of the total). The Parklands region accounts for 5,084 establishments (6.6%) while the North Central region accounts for 4,213 establishments (5.4%).

INTRODUCTION

This report illustrates the composition of the Manitoba economy in terms of the number of establishments. For Statistics Canada's definition of the term "establishment", please see the Definitions section below.

Industry sector and region,
Employment category and region,
Industry sector and employment category

DEFINITIONS

Coverage

Included in the Business Register are all Canadian businesses meeting at least one of the following three criteria:

- having a workforce for which they submit payroll remittances to Canada Customs and Revenue Agency or:
- having a minimum of $30,000 in estimated annual sales revenue or;
- are incorporated under a federal or provincial act and are active Federal Corporation Tax filers.

Establishment

The smallest grouping of production entities which:

- Produces as homogeneous a set of goods and/or services as possible.
- Does not cross provincial boundaries.
- Provides data on the value of output together with the cost of principal intermediate inputs used along with the cost and quantity of labour resources used to produce the output.

For example, a plant in the manufacturing industry which provides accounting information regarding the value of shipments (sales), direct costs and labour costs is considered a single establishment. Two stores in the retail industry may be considered one establishment if the accounting information for both these locations is combined when the business is reporting income.

Employment Category

- Codes give a range of employees only. Exact number of employees are not released.
- The establishments in the "Indeterminate" category do not have a workforce for which payroll remittances are made to Canada Customs and Revenue Agency. However, these establishments may have a workforce, which consists of, contracted worker, part time employees, family members or business owners. This information is unavailable, therefore the establishments have been assigned to this category.

Head Offices Industry Classification

- Twenty four establishments coded to SIC 0010 - Head Offices have been included in the "Services" category in this report.

MANITOBA STATISTICAL ESTABLISHMENTS BY INDUSTRY AND ECONOMIC REGION

INDUSTRY (1980 SIC)	SOUTH EAST	SOUTH CENTRAL	SOUTH WEST	NORTH CENTRAL	WINNIPEG	INTERLAKE	PARKLANDS	NORTH	MANITOBA
PRIMARY (0100-0929)	1,813	2,753	4,835	2,024	682	1,746	2,701	276	**16,830**
MANUFACTURING (1011-3999)	241	248	258	123	1,783	225	97	49	**3,024**
CONSTRUCTION (4010-4499)	1,097	500	732	338	3,545	920	305	204	**7,641**
TRANSPORTATION & COMMUNICATION (4510-4999)	575	347	440	238	1,977	465	204	232	**4,478**
TRADE (5010-6921)	880	717	1,441	525	6,886	976	620	457	**12,502**
FINANCE & REAL ESTATE (7011-7611)	481	404	993	249	7,153	560	260	197	**10,297**
BUSINESS, EDUCATION, HEALTH, ACCOMMODATION & OTHER SERVICES (0010, 7710-7799,8511-9999)	1,216	850	1,944	689	14,164	1,482	855	950	**22,150**
GOVERNMENT (8110-8419)	29	28	87	27	273	40	42	77	**603**
TOTAL	**6,332**	**5,847**	**10,730**	**4,213**	**36,463**	**6,414**	**5,084**	**2,442**	**77,525**

NOTE: FOR STATISTICAL PURPOSES, AN "ESTABLISHMENT" IS DEFINED AS THE SMALLEST UNIT OF A COMPANY (WHETHER SOLE PROPRIETORSHIP, PARTNERSHIP, CO-OPERATIVE, CORPORATION, ETC.) THAT IS A SEPARATE OPERATING ENTITY CAPABLE OF REPORTING ALL ELEMENTS OF BASIC INDUSTRIAL STATISTICS.

DATA SOURCE: STATISTICS CANADA BUSINESS REGISTER - DECEMBER - 2003

REGIONAL ANALYSIS

Manitoba is divided into eight Official Regions for Data Collection. These regions, also known as Economic Regions, are aggregations of Manitoba's 23 Census Divisions, as follows:

Official Region for Data Collection	Economic Region	Census Divisions In Region
Southeast	10	1, 2, 12
South Central	20	3, 4
Southwest	30	5, 6, 7, 15
North Central	40	8, 9, 10
Winnipeg	50	11
Interlake	60	13, 14, 18
Parklands	70	16, 17, 20
North	80	19, 21, 22, 23

More than half of the establishments in the following industry sectors have Winnipeg addresses: 59.0% of Manufacturing, 55.1% of Trade, 69.5% of Finance and Real Estate, and 63.9% of Services. Just under half of Construction establishments, Government etablishments, and Transportation and Communication establishments (46.4%,45.3% and 44.1% respectively) have Winnipeg addresses. Only 4.1% of Primary industry establishments have a Winnipeg address.

Of the remaining seven non-Winnipeg regions, only the North has a smaller percentage share of Primary establishments (1.6%) than Total establishments (3.1%). The North has 12.8% of Government establishments, 5.2% of Transportation and Communication establishments, 4.3% of Services and 3.7% of Trade.

Of the 2,442 North establishments, 950 (38.9%) are Services, 457 (18.7%) are Trade, 276 (11.3%) are Primary, 232 (9.5%) are Transportation and Communication, 204 (8.4%) are Construction, 197 (8.1%) are Finance and Real Estate, 77 (3.2%) are Government and 49 (2.0%) are Manufacturing.

Of the 36,463 Winnipeg establishments, 14,164 (38.8%) are Services, 7,153 (19.6%) are Finance and Real Estate, 6,886 (18.9%) are Trade, 3,545 (9.7%) are Construction, 1,977 (5.4%) are Transportation and Communication, 1,783 (4.9%) are Manufacturing, 682 (1.9%) are Primary and 273 (0.7%) are Government.

MANITOBA STATISTICAL ESTABLISHMENTS BY EMPLOYMENT CATEGORY AND ECONOMIC REGION

EMPLOYMENT CATEGORY	SOUTH EAST	SOUTH CENTRAL	SOUTH WEST	NORTH CENTRAL	WINNIPEG	INTERLAKE	PARKLANDS	NORTH	MANITOBA
INDETERMINATE	3,721	3,711	6,285	2,504	17,418	3,772	3,202	864	**41,477**
1 - 4	1,540	1,247	2,640	1,023	8,844	1,636	1,208	771	**18,909**
5 - 9	467	377	765	298	3,487	454	306	298	**6,452**
10 - 19	312	270	574	192	2,956	291	201	230	**5,026**
20 - 49	207	173	309	147	2,236	180	110	188	**3,550**
50 - 99	56	39	92	30	855	54	39	54	**1,219**
100 - 199	18	16	34	11	383	15	12	17	**506**
200 - 499	7	14	21	6	202	9	4	14	**277**
500 & OVER	4	0	10	2	82	3	2	6	**109**
TOTAL	**6,332**	**5,847**	**10,730**	**4,213**	**36,463**	**6,414**	**5,084**	**2,442**	**77,525**

NOTE: FOR STATISTICAL PURPOSES, AN "ESTABLISHMENT" IS DEFINED AS THE SMALLEST UNIT OF A COMPANY (WHETHER SOLE PROPRIETORSHIP, PARTNERSHIP, CO-OPERATIVE, CORPORATION, ETC.) THAT IS A SEPARATE OPERATING ENTITY CAPABLE OF REPORTING ALL ELEMENTS OF BASIC INDUSTRIAL STATISTICS.

DATA SOURCE: STATISTICS CANADA BUSINESS REGISTER - DECEMBER - 2003

Of the 10,730 Southwest establishments, 4,835 (45.1%) are Primary, 1,944 (18.1%) are Services, 1,441 (13.4%) are Trade, 993 (9.3%) are Finance and Real Estate and 732 (6.8%) are Construction. Only 87 (0.8%) Southwest establishments are Government, 258 (2.4%) are Manufacturing and 440 (4.1%) are Transportation and Communication.

Of the 6,414 Interlake establishments, 1,746 (27.2%) are Primary, 1,482 (23.1%) are Services, 976 (15.2%) are Trade and 920 (14.3%) are Construction. Only 40 (0.6%) Interlake establishments are Government and 225 (3.5%) are Manufacturing.

Of the 6,332 Southeast establishments, 1,813 (28.6%) are Primary, 1,216 (19.2%) are Services, 1,097 (17.3%) are Construction and 880 (13.9%) are Trade. Only 29 (0.5%) Southeast establishments are Government and 241 (3.8%) are Manufacturing.

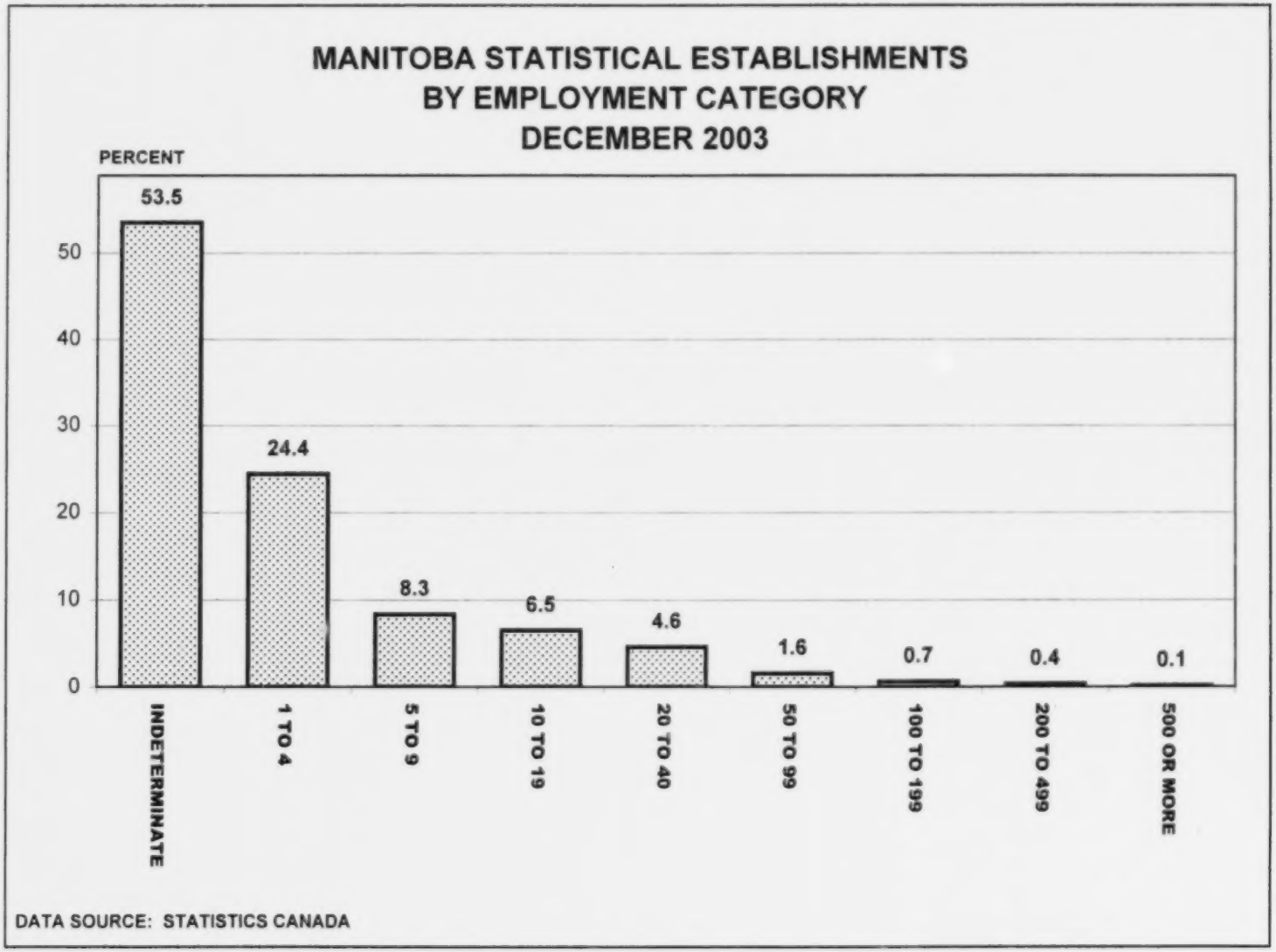
Of the 5,847 South Central establishments, 2,753 (47.1%) are Primary, 850 (14.5%) are Services, 717 (12.3%) are Trade and 500 (8.6%) are Construction. Only 28 (0.5%) South Central establishments are Government and 248 (4.2%) are Manufacturing.

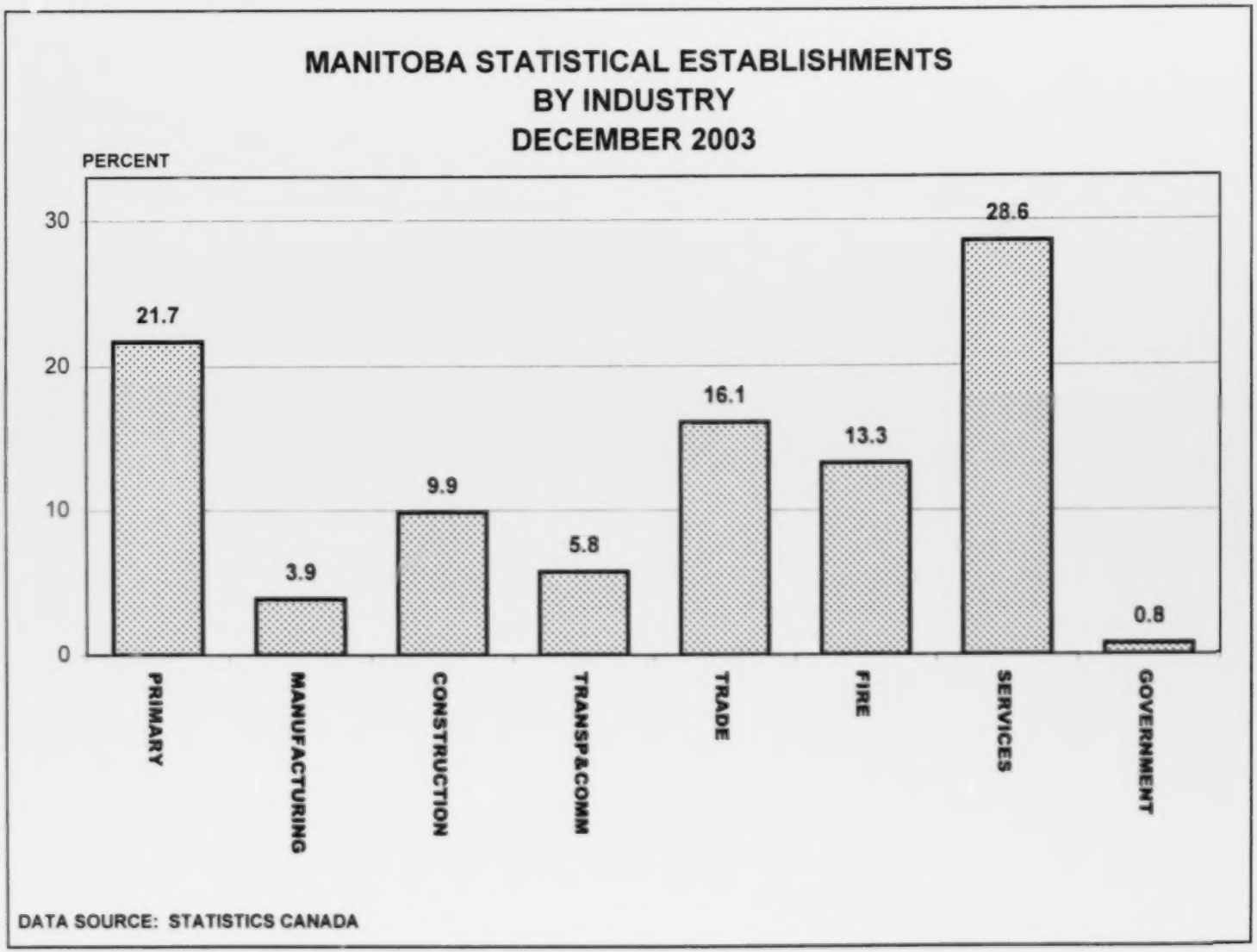
Of the 5,084 Parklands establishments, 2,701 (53.1%) are Primary, 855 (16.8%) are Services, 620 (12.2%) are Trade and 305 (6.0%) are Construction. Only 42 (0.8%) Parklands establishments are Government and 97 (1.9%) are Manufacturing.

Of the 4,213 North Central establishments, 2,024 (48.0%) are Primary, 689 (16.4%) are Services, 525 (12.5%) are Trade and 338 (8.0%) are Construction. Only 27 (0.6%) North Central establishments are Government and 123 (2.9%) are Manufacturing.

The following are rankings of the number of establishments by sector within each region:

	First	**Second**	**Third**
Southeast	Primary	Services	Construction
South Central	Primary	Services	Trade
Southwest	Primary	Services	Trade
North Central	Primary	Services	Trade
Winnipeg	Services	F.I.R.E.	Trade
Interlake	Primary	Services	Trade
Parklands	Primary	Services	Trade
North	Services	Trade	Primary


MANITOBA STATISTICAL ESTABLISHMENTS
BY EMPLOYMENT CATEGORY
DECEMBER 2003
PERCENT
53.5
24.4
8.3
6.5
4.6
1.6
0.7
0.4
0.1
50
40
30
20
10
0
INDETERMINATE
1 TO 4
5 TO 9
10 TO 19
20 TO 40
50 TO 99
100 TO 199
200 TO 499
500 OR MORE
DATA SOURCE: STATISTICS CANADA


MANITOBA STATISTICAL ESTABLISHMENTS
BY INDUSTRY
DECEMBER 2003
PERCENT
30
20
10
0
21.7
3.9
9.9
5.8
16.1
13.3
28.6
0.8
PRIMARY
MANUFACTURING
CONSTRUCTION
TRANSP&COMM
TRADE
FIRE
SERVICES
GOVERNMENT
DATA SOURCE: STATISTICS CANADA

MANITOBA STATISTICAL ESTABLISHMENTS BY INDUSTRY AND EMPLOYMENT CATEGORY

INDUSTRY	EMPLOYMENT CATEGORY									
	INDETER-MINATE	1 - 4	5 - 9	10 - 19	20 - 49	50 - 99	100 - 199	200 - 499	500 & OVER	MANITOBA
PRIMARY (0100-0929)	13,031	2,519	612	385	213	53	10	6	1	16,830
MANUFACTURING (1011-3999)	1,082	728	293	299	311	143	86	65	17	3,024
CONSTRUCTION (4010-4499)	4,210	2,156	536	359	262	82	21	12	3	7,641
TRANSPORTATION & COMMUNICATION (4510-4999)	2,556	1,219	262	161	167	62	19	20	12	4,478
TRADE (5010-6921)	4,870	3,261	1,707	1,474	822	240	84	41	3	12,502
FINANCE & REAL ESTATE (7011-7611)	7,151	1,744	486	429	317	96	48	14	12	10,297
BUSINESS, EDUCATION, HEALTH, ACOMMODATION & OTHER SERVICES (0010, 7710-7799,8511-9999)	8,573	7,176	2,416	1,803	1,343	482	208	98	51	22,150
GOVERNMENT (8110-8419)	4	106	140	116	115	61	30	21	10	603
TOTAL	41,477	18,909	6,452	5,026	3,550	1,219	506	277	109	77,525

NOTE: FOR STATISTICAL PURPOSES, AN "ESTABLISHMENT" IS DEFINED AS THE SMALLEST UNIT OF A COMPANY (WHETHER SOLE PROPRIETORSHIP, PARTNERSHIP, CO-OPERATIVE, CORPORATION, ETC.) THAT IS A SEPARATE OPERATING ENTITY CAPABLE OF REPORTING ALL ELEMENTS OF BASIC INDUSTRIAL STATISTICS.

DATA SOURCE: STATISTICS CANADA BUSINESS REGISTER - DECEMBER - 2003

EMPLOYMENT ANALYSIS

Of the 77,525 Manitoba establishments as of December 2003, 41,477 (53.5%) reported indeterminate employment, 18,909 (24.4%) reported 1 to 4 employees, 6,452 (8.3%) reported 5 to 9 employees, 5,026 (6.5%) reported 10 to 19 employees, 3,550 (4.6%) reported 20 to 49 employees, 1,219 (1.6%) reported 50 to 99 employees, 506 (0.7%) reported 100 to 199 employees, 277 (0.4%) reported 200 to 499 employees and 109 (0.1%) reported 500 employees or more.

All regions reported high concentrations of their establishments in the Indeterminate and 1 to 4 emploee categories. Only two regions have fewer than 83 percent of their establishments in these combined categories: Winnipeg with 26,262 establishments (72.0% of region total) and the North with 1,635 establishments (67.0%). The six remaining regions have from 83.1% (Southeast) to 86.7% (Parklands) of their establishments coded to these combined categories.

There are 41,477 establishments (53.5% of all establishments) reporting indeterminate employment. Of these, 13,031 (31.4%) are coded to the Primary industry sector.

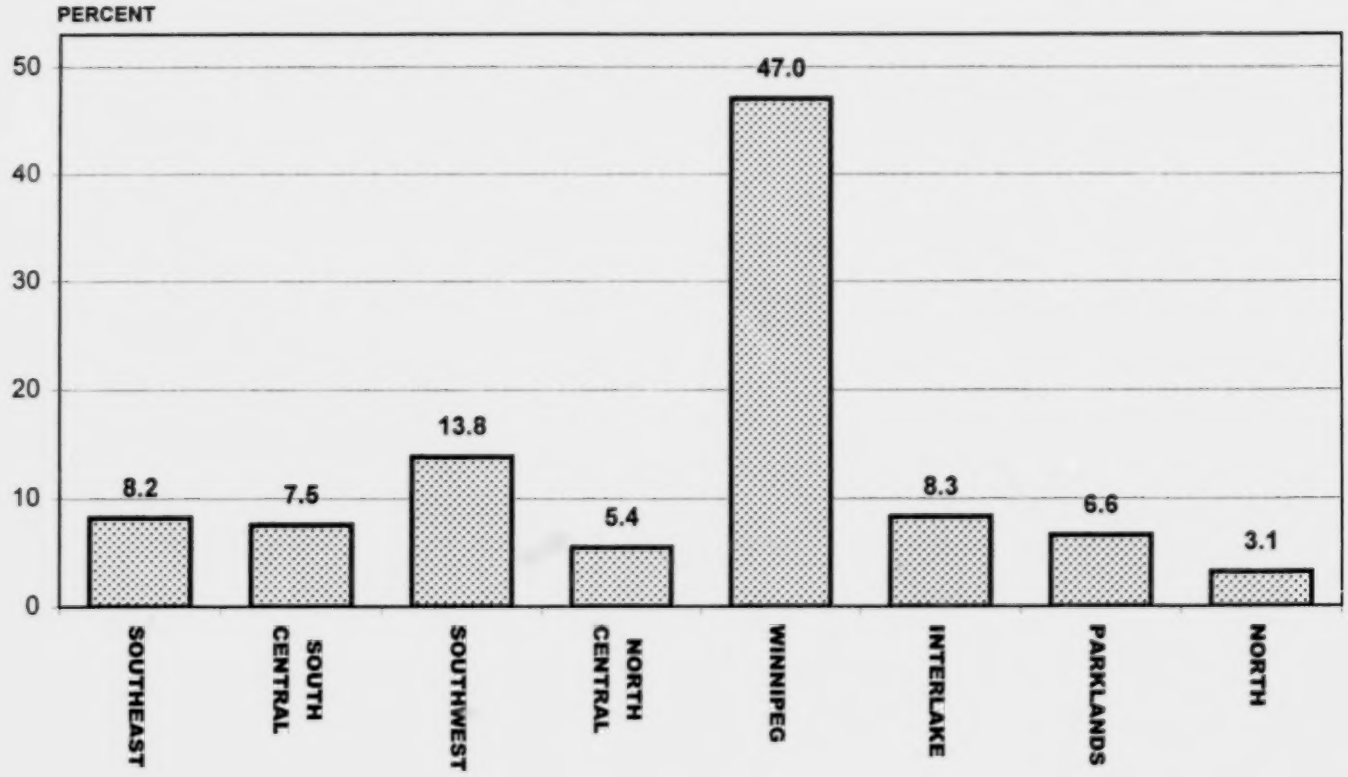
The North region had the highest percentage (12.2%) of employees in the 5 to 9 employees category: Winnipeg had the second highest with 9.6%. The six other regions ranged from 6.0% (Parklands) to 7.4% (Southeast).

The 10 to 19 employees category accounted for 5,026 establishments (6.5% of the total establishments). The North had the highest percentage of its establishments in this category (9.4%), followed by Winnipeg with 8.1%. The other six regions ranged from 4.0% (Parklands) to 5.3% (Southwest).

There were 3,550 (4.6%) establishments in the 20 to 49 employees category. The North had the largest percentage of establishments in this category with 7.7%, followed by Winnipeg region with 6.1%. All of the other six regions recorded 3.5% or less in the 20 to 49 employees category.

There were 2,111 establishments reporting 50 or more employees. Winnipeg accounted for 1,522 (72.1%) of these establishments and the Southwest region accounted for 157 (7.4%) establishments. The Parklands and North Central regions accounted for 57 and 49 establishments respectively (2.7% and 2.3%) in the 50 or more employees category.

MANITOBA STATISTICAL ESTABLISHMENTS BY ECONOMIC REGION DECEMBER 2003



DATA SOURCE: STATISTICS CANADA

APPENDIX A

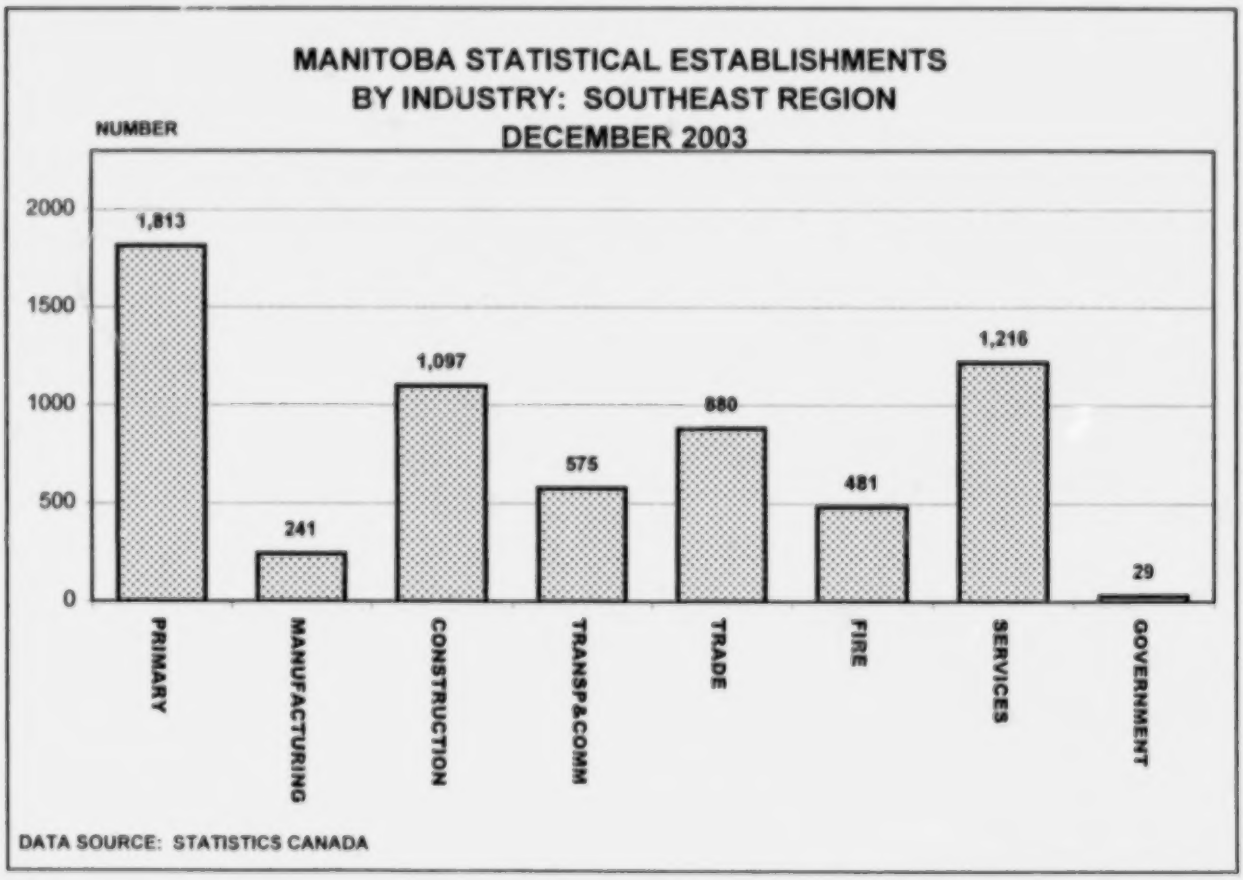
Industry by Employment and Region

*NOTE: For statistical purposes, an "establishment" is defined as the smallest unit of a company (whether sole proprietorship, partnership, co-operative, corporation, etc.) that is a separate operating entity capable of reporting all elements of basic industrial statistics.

MANITOBA STATISTICAL ESTABLISHMENTS BY INDUSTRY AND EMPLOYMENT CATEGORY: SOUTHEAST REGION

INDUSTRY (1980 SIC)	INDETER-MINATE	EMPLOYMENT CATEGORY 1-4	5-9	10-19	20-49	50-99	100 & OVER	TOTAL
PRIMARY (0100-0929)	1,291	313	83	72	46	4	4	1,813
MANUFACTURING (1011-3999)	117	68	22	10	14	5	5	241
CONSTRUCTION (4010-4499)	639	320	77	37	22	2	0	1,097
TRANSPORTATION & COMMUNICATION (4510-4999)	341	166	33	17	8	7	3	575
TRADE (5010-6921)	436	205	105	78	38	14	4	880
FINANCE & REAL ESTATE (7011-7611)	364	75	16	12	9	4	1	481
BUSINESS, EDUCATION, HEALTH, ACCOMMODATION & OTHER SERVICES (0010, 7710-7799,8511-9999)	532	387	123	81	62	20	11	1,216
GOVERNMENT (8110-8419)	1	6	8	5	8	0	1	29
TOTAL	3,721	1,540	467	312	207	56	29	6,332

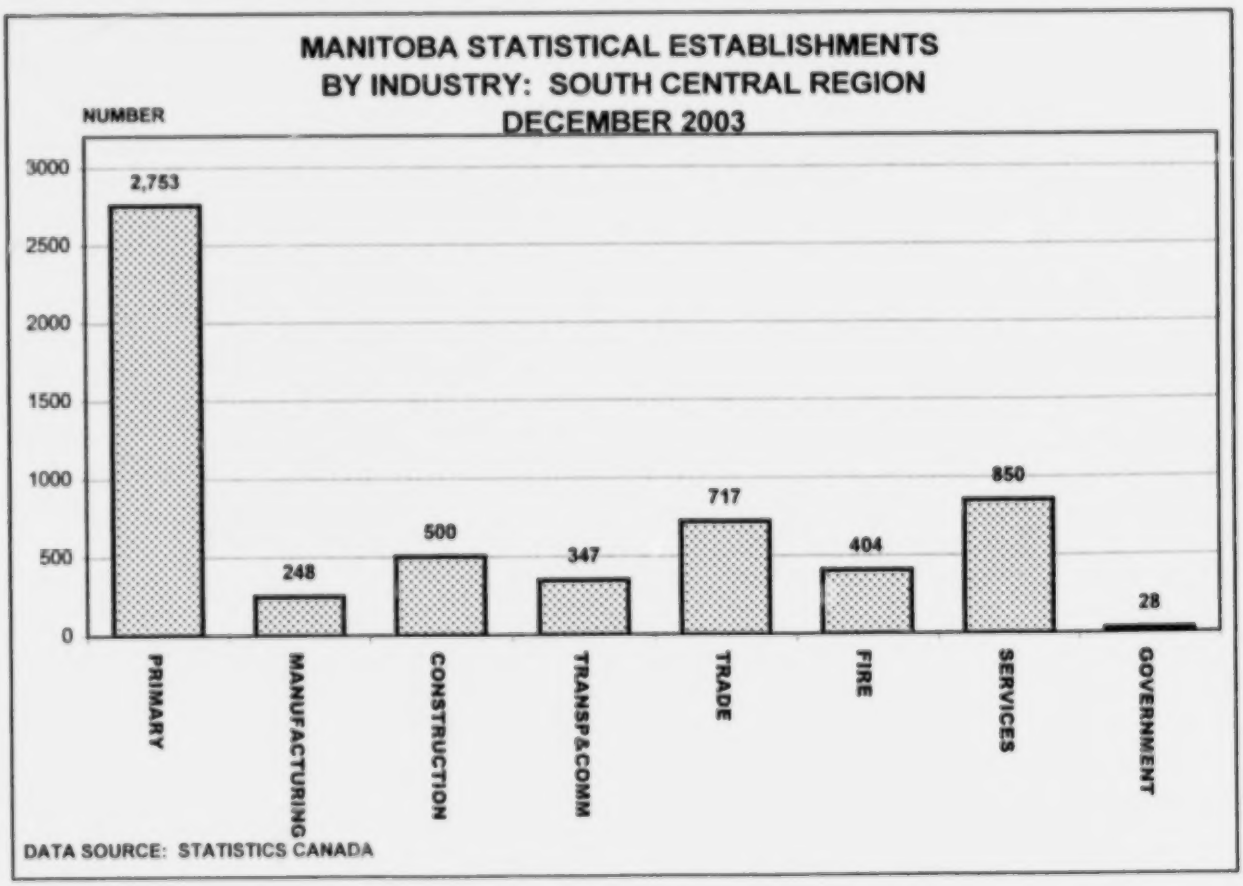
DATA SOURCE: STATISTICS CANADA BUSINESS REGISTER - DECEMBER - 2003



MANITOBA STATISTICAL ESTABLISHMENTS BY INDUSTRY AND EMPLOYMENT CATEGORY: SOUTH CENTRAL REGION

INDUSTRY (1980 SIC)	INDETER-MINATE	EMPLOYMENT CATEGORY 1-4	5-9	10-19	20-49	50-99	100 & OVER	TOTAL
PRIMARY (0100-0929)	2,225	352	81	57	27	9	2	2,753
MANUFACTURING (1011-3999)	98	67	25	15	23	9	11	248
CONSTRUCTION (4010-4499)	276	148	40	25	10	0	1	500
TRANSPORTATION & COMMUNICATION (4510-4999)	225	86	15	7	12	2	0	347
TRADE (5010-6921)	308	200	97	70	35	6	1	717
FINANCE & REAL ESTATE (7011-7611)	289	67	15	18	15	0	0	404
BUSINESS, EDUCATION, HEALTH, ACCOMMODATION & OTHER SERVICES (0010, 7710-7799,8511-9999)	290	324	96	72	44	9	15	850
GOVERNMENT (8110-8419)	0	3	8	6	7	4	0	28
TOTAL	3,711	1,247	377	270	173	39	30	5,847

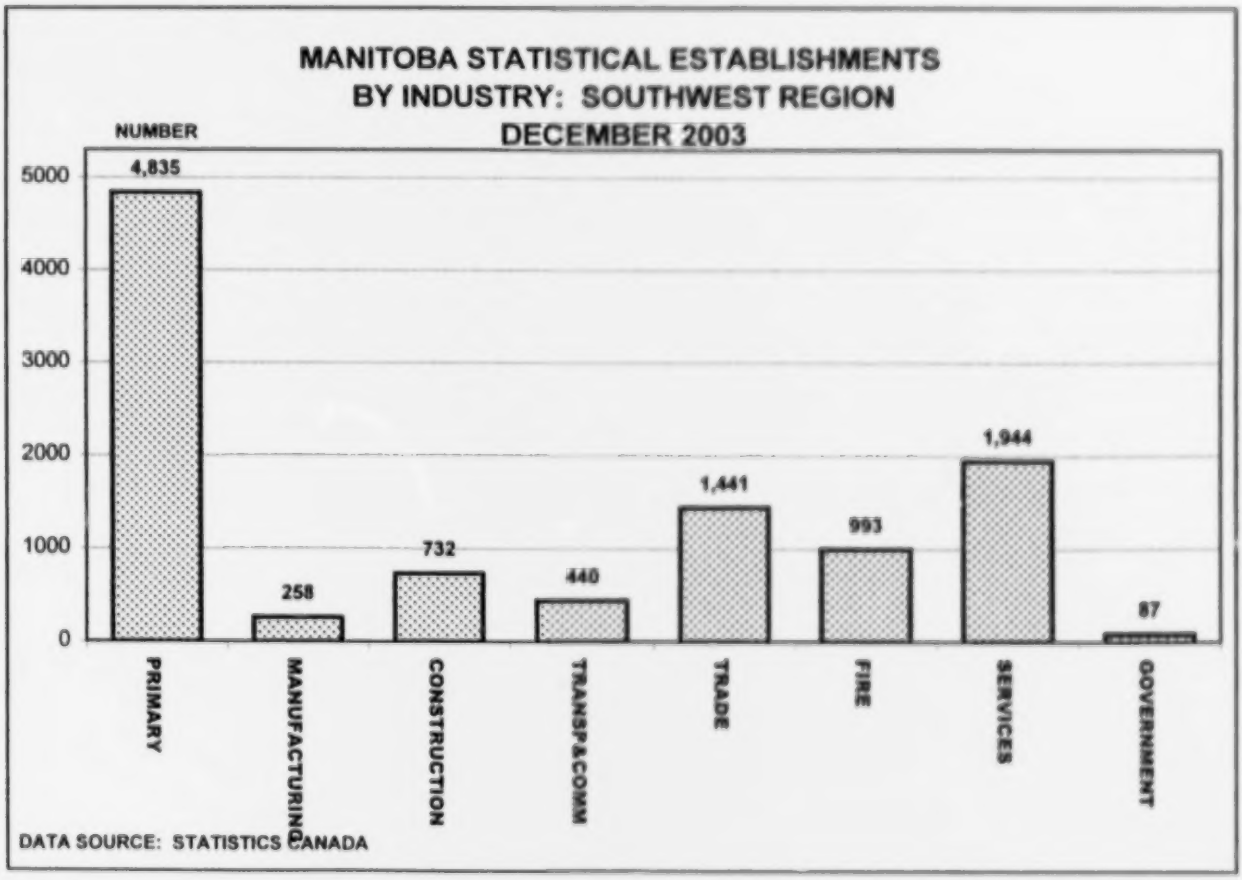
DATA SOURCE: STATISTICS CANADA BUSINESS REGISTER - DECEMBER - 2003



MANITOBA STATISTICAL ESTABLISHMENTS BY INDUSTRY AND EMPLOYMENT CATEGORY: SOUTHWEST REGION

INDUSTRY (1980 SIC)	INDETER-MINATE	EMPLOYMENT CATEGORY 1-4	5-9	10-19	20-49	50-99	100 & OVER	TOTAL
PRIMARY (0100-0929)	3,768	751	161	94	44	15	2	4,835
MANUFACTURING (1011-3999)	117	70	19	22	17	5	8	258
CONSTRUCTION (4010-4499)	388	240	42	26	25	9	2	732
TRANSPORTATION & COMMUNICATION (4510-4999)	247	121	25	26	15	3	3	440
TRADE (5010-6921)	516	425	221	168	88	13	10	1,441
FINANCE & REAL ESTATE (7011-7611)	641	223	47	50	20	7	5	993
BUSINESS, EDUCATION, HEALTH, ACCOMMODATION & OTHER SERVICES (0010, 7710-7799,8511-9999)	606	789	215	168	93	40	33	1,944
GOVERNMENT (8110-8419)	2	21	35	20	7	0	2	87
TOTAL	6,285	2,640	765	574	309	92	65	10,730

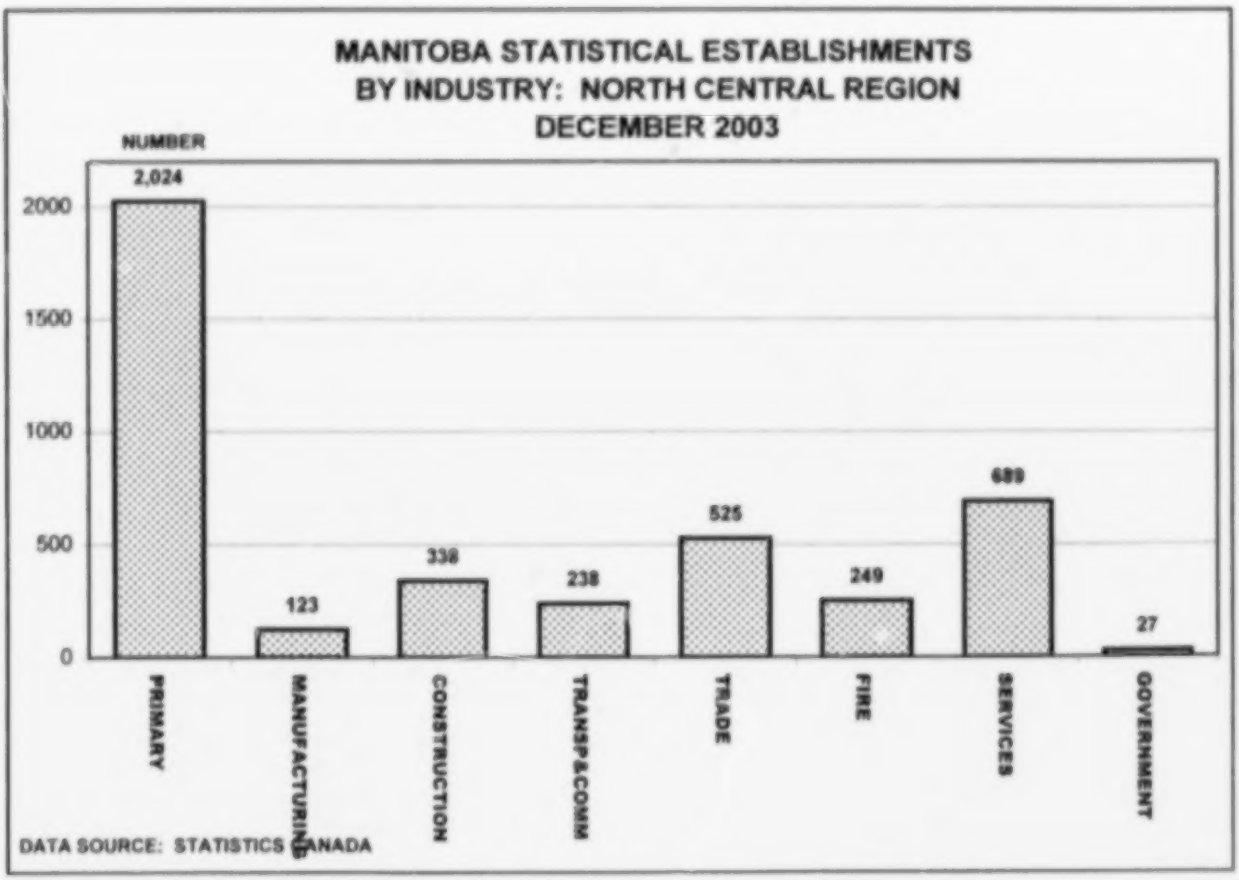
DATA SOURCE: STATISTICS CANADA BUSINESS REGISTER - DECEMBER - 2003



MANITOBA STATISTICAL ESTABLISHMENTS BY INDUSTRY AND EMPLOYMENT CATEGORY: NORTH CENTRAL REGION

INDUSTRY (1980 SIC)	INDETER-MINATE	EMPLOYMENT CATEGORY 1-4	5-9	10-19	20-49	50-99	100 & OVER	TOTAL
PRIMARY (0100-0929)	1,558	295	81	56	28	5	1	2,024
MANUFACTURING (1011-3999)	49	29	16	12	12	2	3	123
CONSTRUCTION (4010-4499)	171	119	30	7	8	2	1	338
TRANSPORTATION & COMMUNICATION (4510-4999)	145	57	12	14	8	2	0	238
TRADE (5010-6921)	208	160	77	42	29	7	2	525
FINANCE & REAL ESTATE (7011-7611)	161	57	10	9	10	2	0	249
BUSINESS, EDUCATION, HEALTH, ACCOMMODATION & OTHER SERVICES (0010, 7710-7799,8511-8999)	211	297	65	47	51	8	10	689
GOVERNMENT (8110-8419)	1	9	7	5	1	2	2	27
TOTAL	2,504	1,023	298	192	147	30	19	4,213

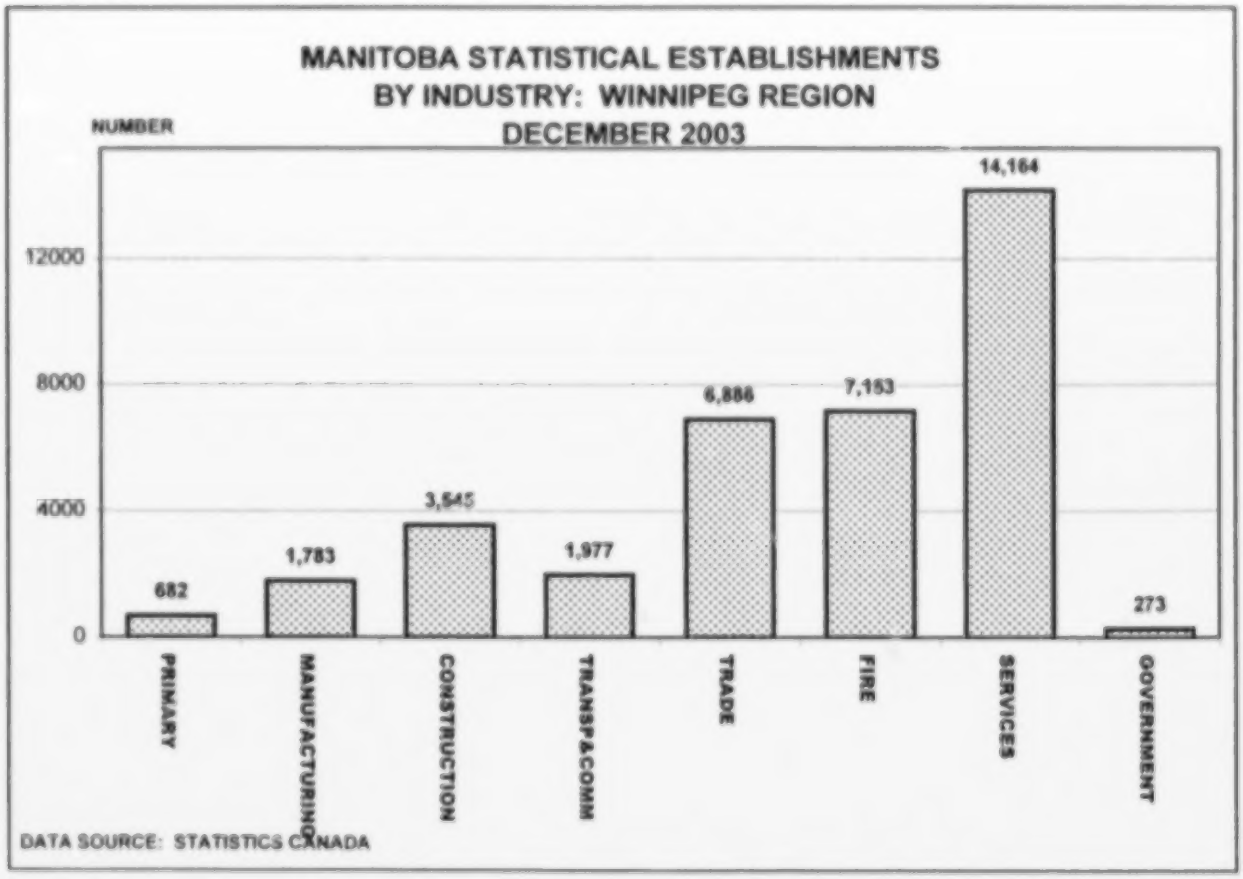
DATA SOURCE: STATISTICS CANADA BUSINESS REGISTER - DECEMBER - 2003



MANITOBA STATISTICAL ESTABLISHMENTS BY INDUSTRY AND EMPLOYMENT CATEGORY: WINNIPEG REGION

INDUSTRY (1980 SIC)	INDETER-MINATE	EMPLOYMENT CATEGORY 1-4	5-9	10-19	20-49	50-99	100 & OVER	TOTAL
PRIMARY (0100-0929)	458	106	45	34	29	10	0	682
MANUFACTURING (1011-3999)	544	385	178	207	223	115	131	1,783
CONSTRUCTION (4010-4499)	1,956	889	253	199	157	63	28	3,545
TRANSPORTATION & COMMUNICATION (4510-4999)	1,099	503	103	78	104	45	42	1,977
TRADE (5010-6921)	2,574	1,662	965	898	516	169	102	6,886
FINANCE & REAL ESTATE (7011-7611)	5,011	1,122	343	303	232	75	67	7,153
BUSINESS, EDUCATION, HEALTH, ACCOMMODATION & OTHER SERVICES (0010, 7710-7799,8511-9999)	5,776	4,136	1,565	1,191	910	340	246	14,164
GOVERNMENT (8110-8419)	0	38	35	46	65	38	51	273
TOTAL	17,418	8,844	3,487	2,956	2,236	855	667	36,463

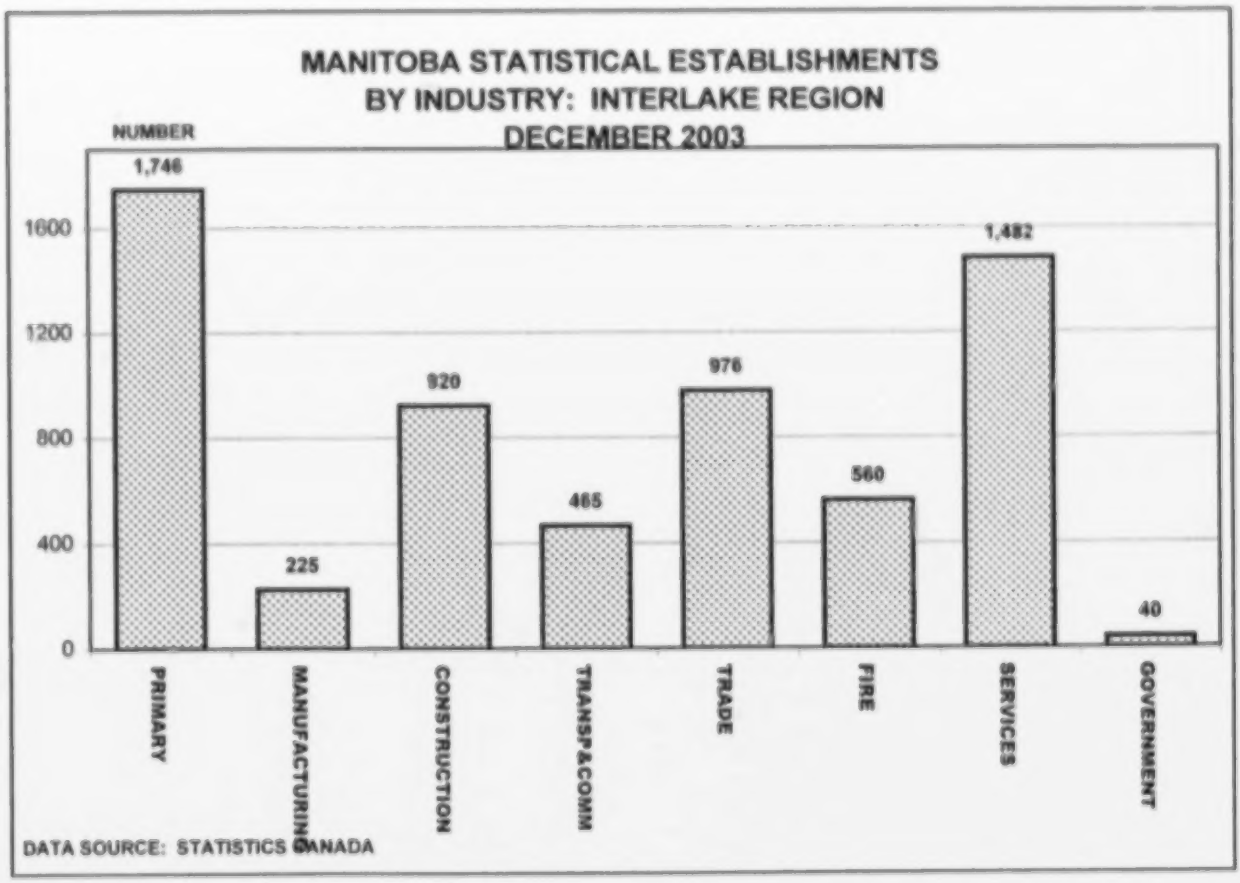
DATA SOURCE: STATISTICS CANADA BUSINESS REGISTER - DECEMBER - 2003



MANITOBA STATISTICAL ESTABLISHMENTS BY INDUSTRY AND EMPLOYMENT CATEGORY: INTERLAKE REGION

INDUSTRY (1980 SIC)	INDETER-MINATE	EMPLOYMENT CATEGORY 1-4	5-9	10-19	20-49	50-99	100 & OVER	TOTAL
PRIMARY (0100-0929)	1,368	261	74	27	12	3	1	1,746
MANUFACTURING (1011-3999)	96	63	22	20	14	7	3	225
CONSTRUCTION (4010-4499)	527	268	53	43	24	3	2	920
TRANSPORTATION & COMMUNICATION (4510-4999)	290	127	34	7	6	1	0	465
TRADE (5010-6921)	478	264	90	85	47	10	2	976
FINANCE & REAL ESTATE (7011-7611)	406	98	21	14	15	5	1	560
BUSINESS, EDUCATION, HEALTH, ACCOMMODATION & OTHER SERVICES (0010, 7710-7799,8511-9999)	607	548	148	87	53	22	17	1,482
GOVERNMENT (8110-8419)	0	7	12	8	9	3	1	40
TOTAL	3,772	1,636	454	291	180	54	27	6,414

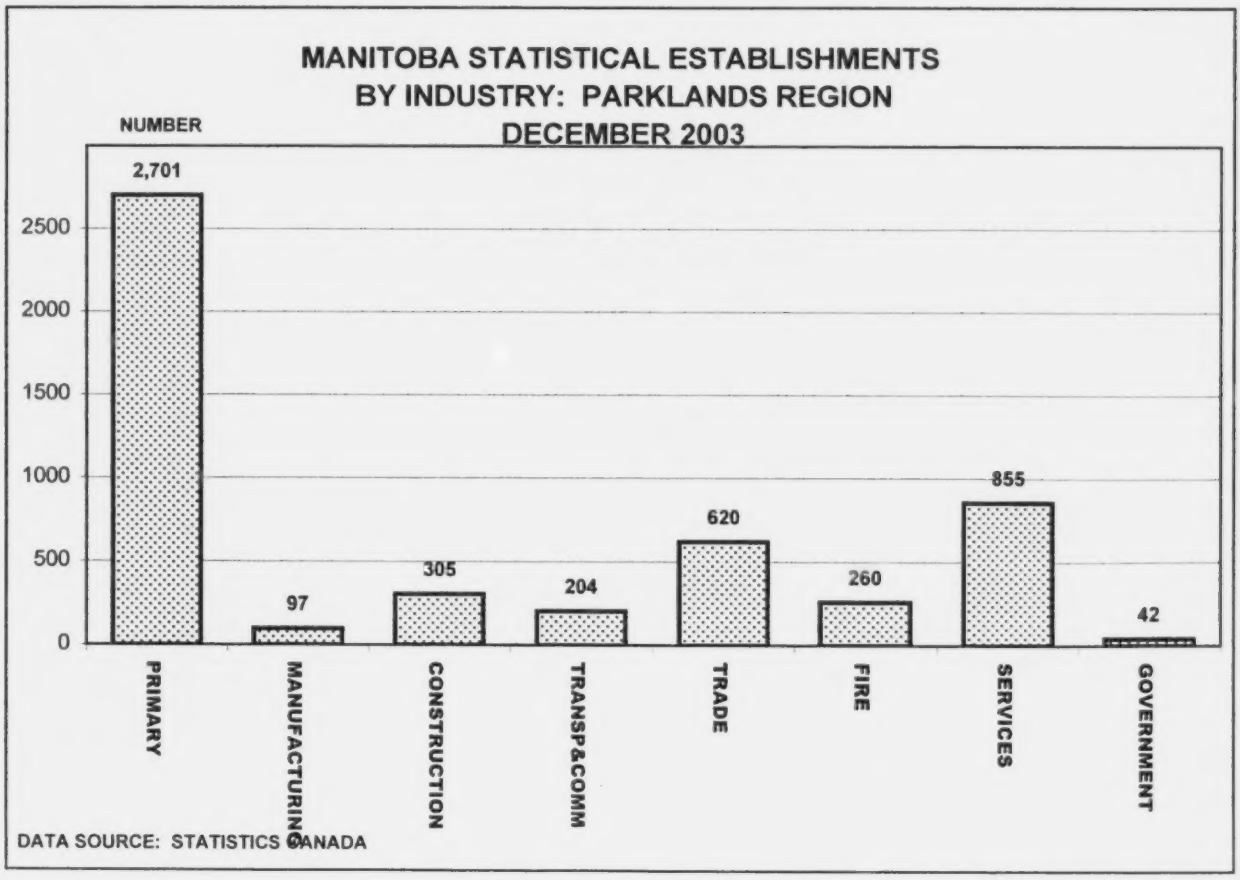
DATA SOURCE: STATISTICS CANADA BUSINESS REGISTER - DECEMBER - 2003



MANITOBA STATISTICAL ESTABLISHMENTS BY INDUSTRY AND EMPLOYMENT CATEGORY: PARKLANDS REGION

INDUSTRY (1980 SIC)	INDETER-MINATE	EMPLOYMENT CATEGORY 1-4	5-9	10-19	20-49	50-99	100 & OVER	TOTAL
PRIMARY (0100-0929)	2,191	377	74	38	17	3	1	2,701
MANUFACTURING (1011-3999)	48	28	8	6	5	0	2	97
CONSTRUCTION (4010-4499)	171	104	15	9	4	1	1	305
TRANSPORTATION & COMMUNICATION (4510-4999)	109	69	16	4	5	1	0	204
TRADE (5010-6921)	233	212	73	65	25	10	2	620
FINANCE & REAL ESTATE (7011-7611)	169	57	13	10	8	3	0	260
BUSINESS, EDUCATION, HEALTH, ACCOMMODATION & OTHER SERVICES (0010, 7710-7799,8511-9999)	281	352	88	61	43	19	11	855
GOVERNMENT (8110-8419)	0	9	19	8	3	2	1	42
TOTAL	3,202	1,208	306	201	110	39	18	5,084

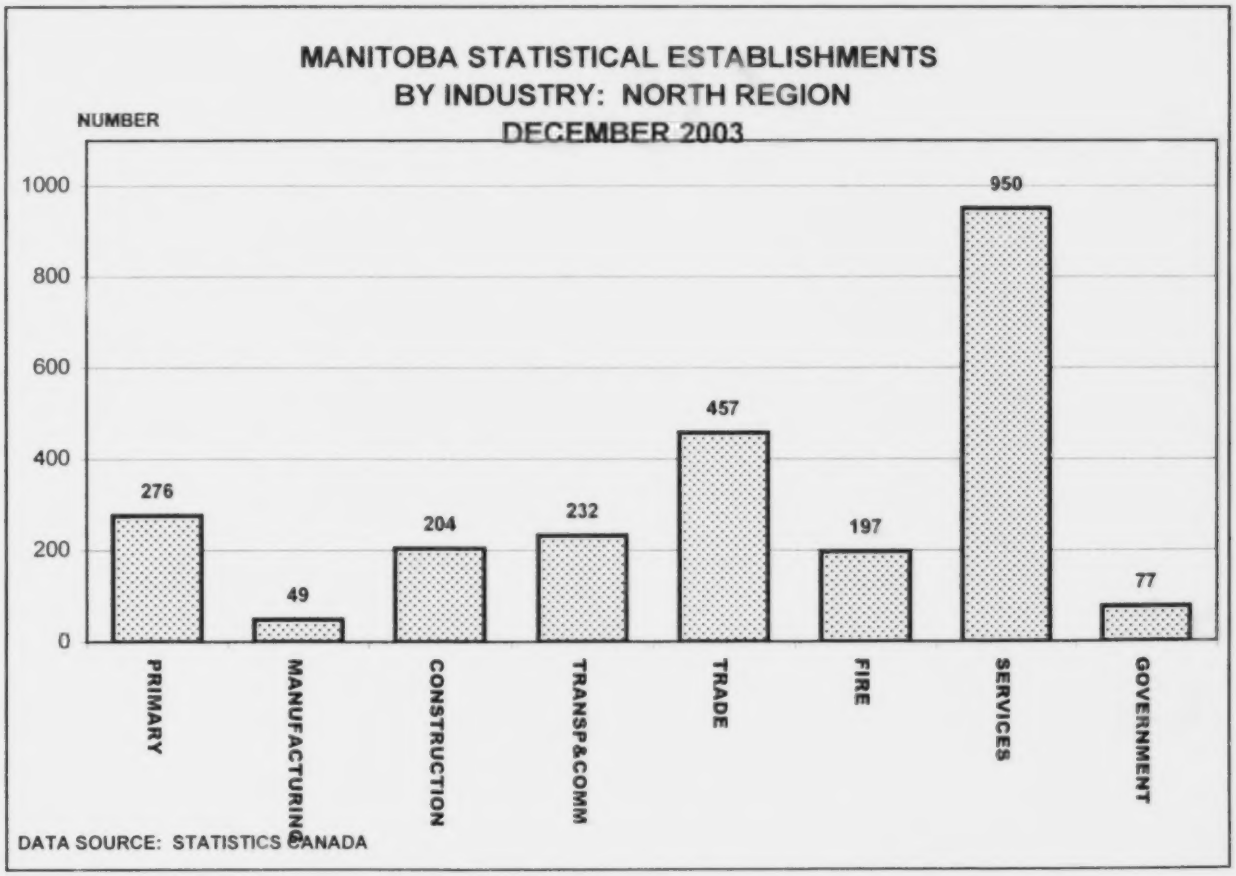
DATA SOURCE: STATISTICS CANADA BUSINESS REGISTER - DECEMBER - 2003



MANITOBA STATISTICAL ESTABLISHMENTS BY INDUSTRY AND EMPLOYMENT CATEGORY: NORTH REGION

INDUSTRY (1980 SIC)	INDETER-MINATE	EMPLOYMENT CATEGORY 1-4	5-9	10-19	20-49	50-99	100 & OVER	TOTAL
PRIMARY (0100-0929)	172	64	13	7	10	4	6	276
MANUFACTURING (1011-3999)	13	18	3	7	3	0	5	49
CONSTRUCTION (4010-4499)	82	68	26	13	12	2	1	204
TRANSPORTATION & COMMUNICATION (4510-4999)	100	87	24	8	9	1	3	232
TRADE (5010-6921)	117	133	79	68	44	11	5	457
FINANCE & REAL ESTATE (7011-7611)	110	45	21	13	8	0	0	197
BUSINESS, EDUCATION, HEALTH, ACCOMMODATION & OTHER SERVICES (0010, 7710-7799,8511-9999)	270	343	116	96	87	24	14	950
GOVERNMENT (8110-8419)	0	13	16	18	15	12	3	77
TOTAL	864	771	298	230	188	54	37	2,442

DATA SOURCE: STATISTICS CANADA BUSINESS REGISTER - DECEMBER - 2003



APPENDIX B

Industry Groupings (1980 SIC)

Industry Groupings

In this report, industries are based on the following 1980 Standard Industrial Classification (1980 SIC) groupings.

Primary (SIC 0100-0929) includes:
- agriculture, fishing and trapping
- logging and forestry
- mining, quarrying and oil wells

Manufacturing (SIC 1011-3999)

Construction (SIC 4010-4499) includes:
- building, developing and general contracting
- industrial and heavy (engineering) construction
- trade contracting
- service industries incidental to construction

Transportation and Communication (SIC 4510-4999) includes:
- transportation and storage
- communication and other utilities

Trade (SIC 5010-6921) includes:
- wholesale trade and retail trade

Finance and Real Estate (SIC 7011-7611) includes:
- deposit accepting intermediary
- consumer and business financing intermediary
- investment intermediary
- insurance
- other financial intermediary
- real estate operator (except developers)
- insurance and real estate agent

Services (SIC 0010, 7710-7799, 8511-9999) includes:
- head offices
- business service
- educational service
- health and social service
- accommodation, food and beverage service
- other service

Government (SIC 8110-8419) includes:
- federal, provincial and local government

APPENDIX C

Industry Groupings (NAICS)

SIC Industry by NAICS Industry

NAICS Groupings

In this section, industries are based on the 1997 North American Industry Classification System (NAICS) and include the following groups (numbers in brackets are 1997 NAICS codes).

Agriculture	(1100-1129, 1151-1152)	
Forestry, Fishing, Mining, Oil and Gas	(1131-1142, 1153, 2100-2131)	
Utilities	(2211-2213)	
Construction	(2361-2389)	
Manufacturing	(3111-3399)	excludes publishing
Trade	(4111-4543)	
Transportation, Warehousing	(4811-4931)	transportation, couriers and messengers postal service, warehousing and storage
Finance, Insurance, Real Estate, Leasing	(5211-5331)	
Professional, Scientific, Technical Services	(5411-5419)	
Management, Administrative, Other Support	(5511-5629)	
Educational Services	(6111-6117)	
Health Care and Social Assistance	(6211-6244)	
Information, Culture, Recreation	(5111-5191, 7111-7139)	publishing motion picture, sound recording broadcasting, telecommunication information services, data processing performing arts, spectator sports heritage institutions amusement, gambling, recreation
Accommodation and Food Services	(7211-7224)	
Other Services	(8111-8141)	repair and maintenance personal and laundry services religious, professional organisations, etc private households
Public Administration	(9110-9191)	

MANITOBA STATISTICAL ESTABLISHMENTS BY INDUSTRY

1980 SIC	Agriculture	Forestry, Fishing, Mining, Oil and Gas	Utilities	Construction	Manufacturing	Trade	Transportation, Warehousing	Finance, Insurance, Real Estate, Leasing	Professional, Scientific, Technical Services	Other Support, Administrative, Management	Educational Services	Health Care, Social Assistance	Information, Culture, Recreation	Accommodation, Food Services	Other Services	Public Administration	All Industries
PRIMARY (0100-0929)	15,866	611					1		263	31					58		16,830
MANUFACTURING (1011-3999)					2,776	33	6		2	1	1		187		18		3,024
CONSTRUCTION (4010-4499)				7,389		1	2		39	210							7,641
TRANSPORTATION & COMMUNICATION (4510-4999)	25	15	56	7			4,048	33	2	147	12	1	132				4,478
TRADE (5010-6921)					75	10,564	80	18					5		1,760		12,502
FINANCE & REAL ESTATE (7011-7611)								7,526		2,745			1		24	1	10,297
BUSINESS, EDUCATION, HEALTH, ACCOMMODATION & OTHER SERVICES (0010, 7710-7799, 8511-9999)	8			1	4	26	26	498	5,633	2,424	683	3,568	1,780	3,366	4,132	1	22,150
GOVERNMENT (8110-8419)																603	603
TOTAL	15,899	626	56	7,397	2,855	10,624	4,163	8,075	5,939	5,558	696	3,569	2,105	3,366	5,992	605	77,525

NOTE: FOR STATISTICAL PURPOSES, AN "ESTABLISHMENT" IS DEFINED AS THE SMALLEST UNIT OF A COMPANY (WHETHER SOLE PROPRIETORSHIP, PARTNERSHIP, CO-OPERATIVE, CORPORATION, ETC.) THAT IS A SEPARATE OPERATING ENTITY CAPABLE OF REPORTING ALL ELEMENTS OF BASIC INDUSTRIAL STATISTICS.

DATA SOURCE: STATISTICS CANADA BUSINESS REGISTER - DECEMBER - 2003

APPENDIX D

Indeterminate Employment by Major Group

Manufacturing: Major Group by Employment

INDETERMINATE SIZE ESTABLISHMENTS

As of December 2003, there were 41,477 establishments coded to the "Indeterminate" size category or 53.5% of all Manitoba's 77,525 establishments. Of these, 12,350 were coded to the Agricultural Industries and 373 to Services Incidental to Agriculture: these two combined account for 12,723 establishments or 30.7% of the "Indeterminate" size. There are 24,059 non-Winnipeg establishments in this size category. Agriculture accounts for 12,314 establishments or 51.2% of the non-Winnipeg establishments. The South Central, Southwest, North Central and Parklands regions all registered more than 59% of their "Indeterninate" size establishments in Agriculture.

While Agricultural Industries dominate the non-Winnipeg region in the "Indeterminate" employment category, the Business Services and the Investment Intermediary Industries at 2,996 and 2,646 establishments respectively are the largest in Winnipeg. These two industry groups account for 5,642 of Winnipeg's 17,418 establishments or 32.4 percent in this size category . The combined groupings of Real Estate Operator and Insurance and Real Estate Agent accounted for 2,101 establishments or 12.1% of all Winnipeg establishments.

The Construction Industry (SIC 40 to 44) accounts for 4,210 establishments or 10.2% of the establishments in the "Indeterminate" employment category. The Southeast, Interlake and Winnipeg regions had the highest concentration of "Indeterminate" Construction establishments with 17.2% (639 establishments), 14.0% (527 establishments) and 11.2% (1,956 establishments) respectively.

Indeterminate establishments coded to Trade ranged from 7.3% in the Parklands region to a high of 14.8% in the Winnipeg region. At the Manbitoba level, 4,870 establishments (11.7%) were coded to this employment size.

There are only four Manitoba Indeterminate establishments coded to the Government Industry; two Provincial Government and two Local Government.

MANITOBA STATISTICAL ESTABLISHMENTS BY INDUSTRY AND ECONOMIC REGION: INDETERMINATE EMPLOYMENT

INDUSTRY (1980 SIC)	SOUTH EAST	SOUTH CENTRAL	SOUTH WEST	NORTH CENTRAL	WINNIPEG	INTERLAKE	PARKLANDS	NORTH	MANITOBA
01 Agricultural Industries	1,185	2,178	3,667	1,515	334	1,269	2,095	107	12,350
02 Services Incidental To Agriculture	59	40	79	39	75	38	38	5	373
03 Fishing and Trapping	2	0	0	2	2	41	6	27	80
04 Logging	44	2	0	1	13	14	48	21	143
05 Forestry Services	0	1	1	1	2	0	1	3	9
06 Mining	0	0	0	0	0	0	0	0	0
07 Crude Petroleum & Natural Gas	0	1	10	0	7	1	0	0	19
08 Quarries & Sand Pits	1	2	0	0	4	2	1	0	10
09 Services To Mineral Extraction	0	1	11	0	21	3	2	9	47
10-39 Manufacturing	117	98	117	49	544	96	48	13	1,082
40 Construction	160	79	91	46	554	135	28	27	1,120
41 Industrial & Heavy Construction	11	2	9	4	40	19	5	11	101
42 Trade Contracting	402	162	253	115	1,071	323	128	40	2,494
44 Services Incidental To Construction	66	33	35	6	291	50	10	4	495
45 Transportation	313	205	210	139	899	265	101	92	2,224
46 Pipeline Transportation	0	0	1	0	0	0	0	0	1
47 Storage & Warehousing	2	3	8	2	20	4	1	3	43
48 Communications	9	4	17	2	158	15	4	4	213
49 Other Utilities	17	13	11	2	22	6	3	1	75
50 Farm Products: Wholesale	16	13	17	5	25	7	16	1	100
51 Petroleum Products: Wholesale	5	9	18	3	14	6	3	0	58
52 Food, Beverages, Drugs & Tobacco: Wholesale	16	4	9	7	104	22	2	4	168
53 Apparel & Dry Goods: Wholesale	2	0	0	0	37	0	0	0	39
54 Household Furniture & Appliances: Wholesale	3	0	0	3	44	3	3	0	56
55 Motor Vehicles & Related: Wholesale	14	6	9	6	64	13	3	0	115
56 Hardware & Building Products: Wholesale	19	8	21	6	89	16	7	2	168
57 Machinery & Equipment: Wholesale	43	52	54	19	254	41	21	9	493
59 Other Products Wholesalers	31	22	40	13	377	48	14	6	551

NOTE: FOR STATISTICAL PURPOSES, AN "ESTABLISHMENT" IS DEFINED AS THE SMALLEST UNIT OF A COMPANY (WHETHER SOLE PROPRIETORSHIP, PARTNERSHIP, CO-OPERATIVE, CORPORATION, ETC.) THAT IS A SEPARATE OPERATING ENTITY CAPABLE OF REPORTING ALL ELEMENTS OF BASIC INDUSTRIAL STATISTICS.

DATA SOURCE: STATISTICS CANADA BUSINESS REGISTER - DECEMBER - 2003

continued...

MANITOBA STATISTICAL ESTABLISHMENTS BY INDUSTRY AND ECONOMIC REGION: INDETERMINATE EMPLOYMENT (continued)

INDUSTRY (1980 SIC)	SOUTH EAST	SOUTH CENTRAL	SOUTH WEST	NORTH CENTRAL	WINNIPEG	INTERLAKE	PARKLANDS	NORTH	MANITOBA
60 Food, Beverages & Drugs: Retail	26	19	41	23	257	37	31	19	453
61 Shoes, Apparel & Fabrics: Retail	14	9	18	2	80	14	8	6	151
62 Household Furniture & Appliances: Retail	34	22	40	15	161	31	14	8	325
63 Motor Vehicles & Related: Retail	157	97	118	72	517	152	74	33	1,220
64 General Retail Merchandise: Retail	7	9	11	1	21	11	8	3	71
65 Other Retail Stores	35	32	99	25	411	55	27	24	708
69 Non-Store Retailers	14	6	21	8	119	22	2	2	194
70 Deposit Accepting Finance Industry	0	0	1	0	1	0	0	0	2
71 Finance & Loan Industry	6	6	11	4	132	9	3	1	172
72 Investment Intermediary	189	144	265	75	2,646	207	81	58	3,665
73 Insurance Industry	0	1	0	0	3	0	0	0	4
74 Other Financial Intermediary	6	12	52	5	128	8	2	7	220
75 Real Estate Operator Industry	112	105	218	59	1,365	122	66	41	2,088
76 Insurance & Real Estate Agent	51	21	94	18	736	60	17	3	1,000
77 Business Services	213	91	181	67	2,996	253	62	74	3,937
81 Federal Government Services	0	0	0	0	0	0	0	0	0
82 Provincial Government Services	0	0	1	1	0	0	0	0	2
83 Local Government Services	1	0	1	0	0	0	0	0	2
84 International & Extra-Territorial	0	0	0	0	0	0	0	0	0
85 Educational Services	10	7	16	1	122	10	3	7	176
86 Health & Social Services	15	23	21	11	301	24	14	9	418
91 Accommodation Services	29	9	26	11	50	30	27	51	233
92 Food & Beverage Services	53	28	66	16	372	56	30	30	651
96 Amusement & Recreational Services	56	24	69	20	499	57	26	17	768
97 Personal & Household Services	29	32	60	12	359	36	25	14	567
98 Organizations	33	19	55	21	385	33	28	14	588
99 Other Services	94	57	112	52	692	108	66	54	1,235
TOTAL	3,721	3,711	6,285	2,504	17,418	3,772	3,202	864	41,477

NOTE: FOR STATISTICAL PURPOSES, AN "ESTABLISHMENT" IS DEFINED AS THE SMALLEST UNIT OF A COMPANY (WHETHER SOLE PROPRIETORSHIP, PARTNERSHIP, CO-OPERATIVE, CORPORATION, ETC.) THAT IS A SEPARATE OPERATING ENTITY CAPABLE OF REPORTING ALL ELEMENTS OF BASIC INDUSTRIAL STATISTICS.

DATA SOURCE: STATISTICS CANADA BUSINESS REGISTER - DECEMBER - 2002

MANITOBA STATISTICAL ESTABLISHMENTS BY INDUSTRY AND EMPLOYMENT SIZE: MANUFACTURING

INDUSTRY (1980 SIC)	INDETER-MINATE	EMPLOYMENT CATEGORY 1 - 4	5 - 9	10 - 19	20 - 49	50 - 99	100 - 199	200+	TOTAL
10 Foods	41	43	66	24	124	30	22	7	357
11 Beverages	2	0	1	0	18	2	0	0	23
12 Tobacco Products	0	0	0	0	1	0	0	0	1
15 Rubber Products	3	1	0	0	11	0	0	0	15
16 Plastic Products	3	7	3	3	79	3	1	0	99
17 Leather & Allied Products	0	0	2	1	9	0	0	0	12
18 Primary Textile	1	1	2	0	6	1	0	0	11
19 Textile Products	6	7	8	2	55	5	0	3	86
24 Clothing	2	4	9	1	97	3	1	0	117
25 Wood Products	34	16	18	8	79	25	19	7	206
26 Furniture & Fixtures	20	6	7	2	85	8	8	0	136
27 Paper & Allied Products	1	3	1	0	32	6	0	4	47
28 Printing, Publishing & Allied	19	24	27	10	327	23	10	4	444
29 Primary Metal Products	1	2	1	0	22	3	0	2	31
30 Fabricated Metal Products	38	31	30	19	226	32	9	5	390
31 Machinery	24	35	18	21	92	14	6	3	213
32 Transportation Equipment	8	24	14	7	76	18	6	2	155
33 Electrical & Electronic Products	7	10	5	1	67	5	3	2	100
35 Non-Metallic Mineral Products	8	12	10	9	53	14	5	3	114
36 Refined Petroleum & Coal Products	0	0	0	0	6	1	1	1	9
37 Chemicals & Chemical Products	8	4	12	2	79	6	0	1	112
39 Other Manufactured Products	15	18	24	13	239	26	6	5	346
TOTAL	241	248	258	123	1,783	225	97	49	3,024

NOTE: FOR STATISTICAL PURPOSES, AN "ESTABLISHMENT" IS DEFINED AS THE SMALLEST UNIT OF A COMPANY (WHETHER SOLE PROPRIETORSHIP, PARTNERSHIP, CO-OPERATIVE, CORPORATION, ETC.) THAT IS A SEPARATE OPERATING ENTITY CAPABLE OF REPORTING ALL ELEMENTS OF BASIC INDUSTRIAL STATISTICS.

DATA SOURCE: STATISTICS CANADA BUSINESS REGISTER - DECEMBER - 2003

Manitoba